



Audiology Consultant

(Business to Business)

Location: East Rand (JHB) / Southern Suburbs (JHB)
/ Vaal Triangle & Mpumalanga

Closing Date: 22 October 2026



Job Overview

In this position the Audiology Consultant will call on current and potential Audiology practices within a specific area, working directly with audiologists in private practices and private & public hospitals. You will be responsible for identifying new practices, growing existing accounts, and reviving lost or low sales accounts. This position requires excellent knowledge of fitting strategies, software, and selling high tech digital products. Knowledge of and experience fitting different brands will be beneficial.

Minimum Requirements

- Relevant degree in Audiology
- At least 2 years' experience in Diagnostic Audiology and the fitting of hearing instruments (Advantageous)
- Excellent knowledge in clinical audiology skills and hearing aid technology and fitting strategies
- Excellent training and presentation skills
- Strategic planning and sales strategies skills
- Excellent verbal & written communication skills
- Willingness to travel (overnight when required)
- Own reliable vehicle and valid driver's licence.
- Registered with the HPCSA.
- Clear criminal record.

Duties & Responsibilities

1. Provide comprehensive **Audiological and Business support services**, including evaluation, fitting, dispensing, and marketing support of Phonak and Hansaton hearing instruments and Roger assistive listening technology for private audiology practices, schools and government hospitals.
2. Developed **Sales strategies and Sales targets** for H.A.S.S. clients in the region allocated to the specific BPSU member.
3. **Drive sales** to grow gross profit and increase market share.
4. Coordinated CPD activities, seminars and workshops on Phonak and Hansaton hearing instruments and Roger FM technologies to state institutions.
5. Assistance in **Product launches**, CPD workshops and SAAA day seminars, annual SAAA/ENT Conferences.
6. Provided **product training, technical support, and customer service** via TeamViewer, phone and/or on-site training support to clients of H.A.S.S. SA/Batho Kopanang.
7. Assist in the marketing & sales training and support of H.A.S.S. Audiometric equipment (**H.A.S.S. Medical**) and **H.A.S.S Industrial** (Earmoulds & Custom-made products)

*** If you have not been contacted within 2 weeks of submitting your CV, please consider your application unsuccessful

Please use Audiology Consultant in the subject line when sending through your application to: apply@hass.co.za

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